

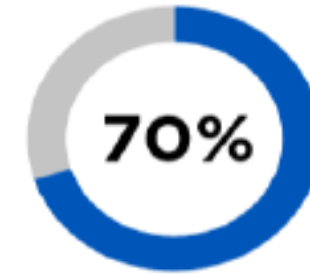
Open Sky COVID-19 Local Impacts

NLC Survey

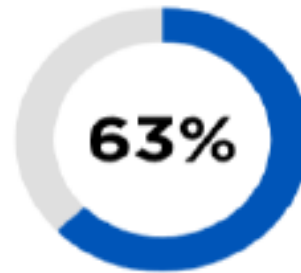
PUBLIC SERVICES WILL BE IMPACTED BY THE ECONOMIC STRAIN OF COVID-19.



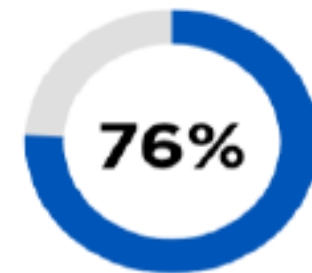
of municipalities <50,000
are anticipating having to cut
public services.



of municipalities 200k-499,999
are anticipating having to cut
public services.



of municipalities 50k-199,999
are anticipating having to cut
public services.



of municipalities 500,000+
are anticipating having to cut
public services.

NLC Survey

THERE WILL BE FURLOUGHS



26% OF MUNICIPALITIES <50,000
will have to furlough their employees

55% OF MUNICIPALITIES 50K-199,999
will have to furlough their employees

54% OF MUNICIPALITIES 200K-499,999
will have to furlough their employees

59% OF MUNICIPALITIES 500,000+
will have to furlough their employees

AND THERE WILL BE LAYOFFS

26% OF MUNICIPALITIES <50,000
will have to lay off their employees

36% OF MUNICIPALITIES 50K-199,999
will have to lay off their employees

39% OF MUNICIPALITIES 200K-499,999
will have to lay off their employees

47% OF MUNICIPALITIES 500,000+
will have to lay off their employees



Understand the Short to Mid Term Implications



Forecast revenues impacted



Develop various scenarios

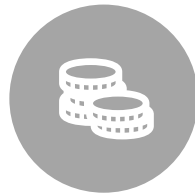


Determine cash needs and fund
balances

Potential Revenue Impacts



Sales Tax



Occupation
Taxes



Library Fees



Recreation Fees



Parking

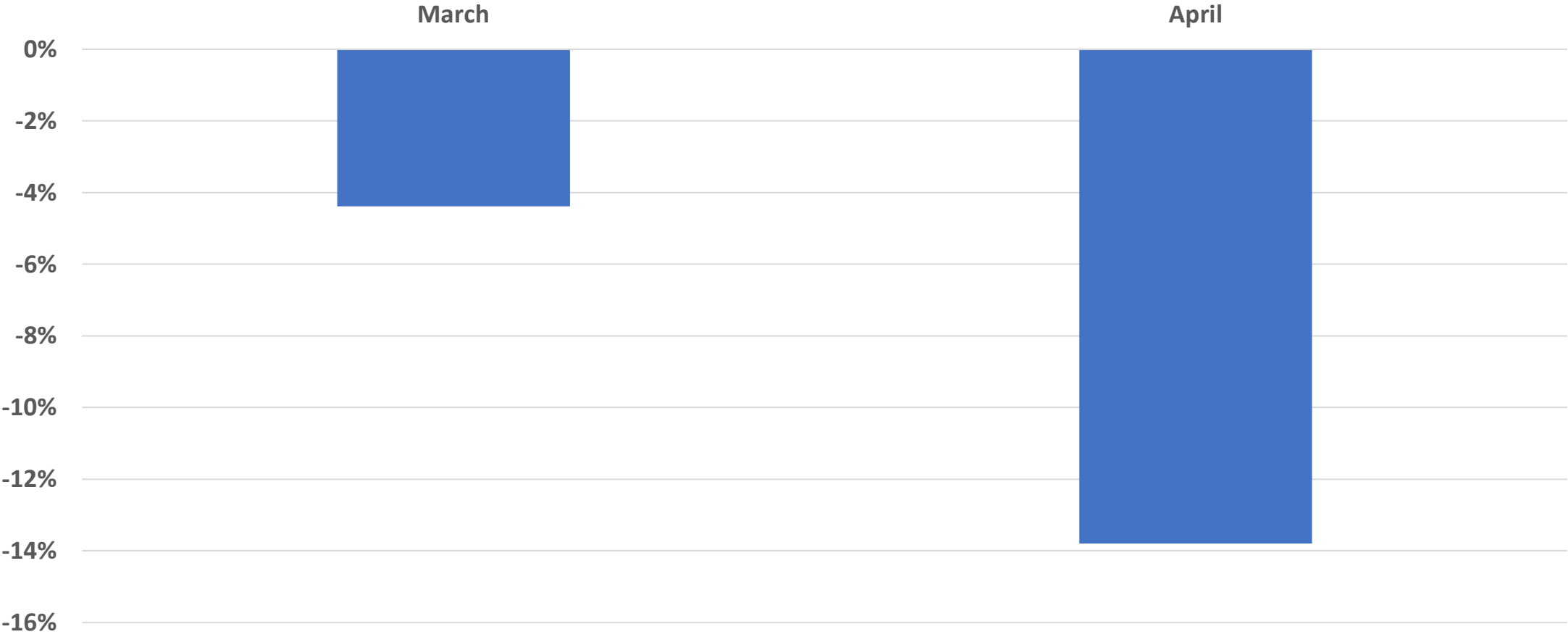


Gas Tax

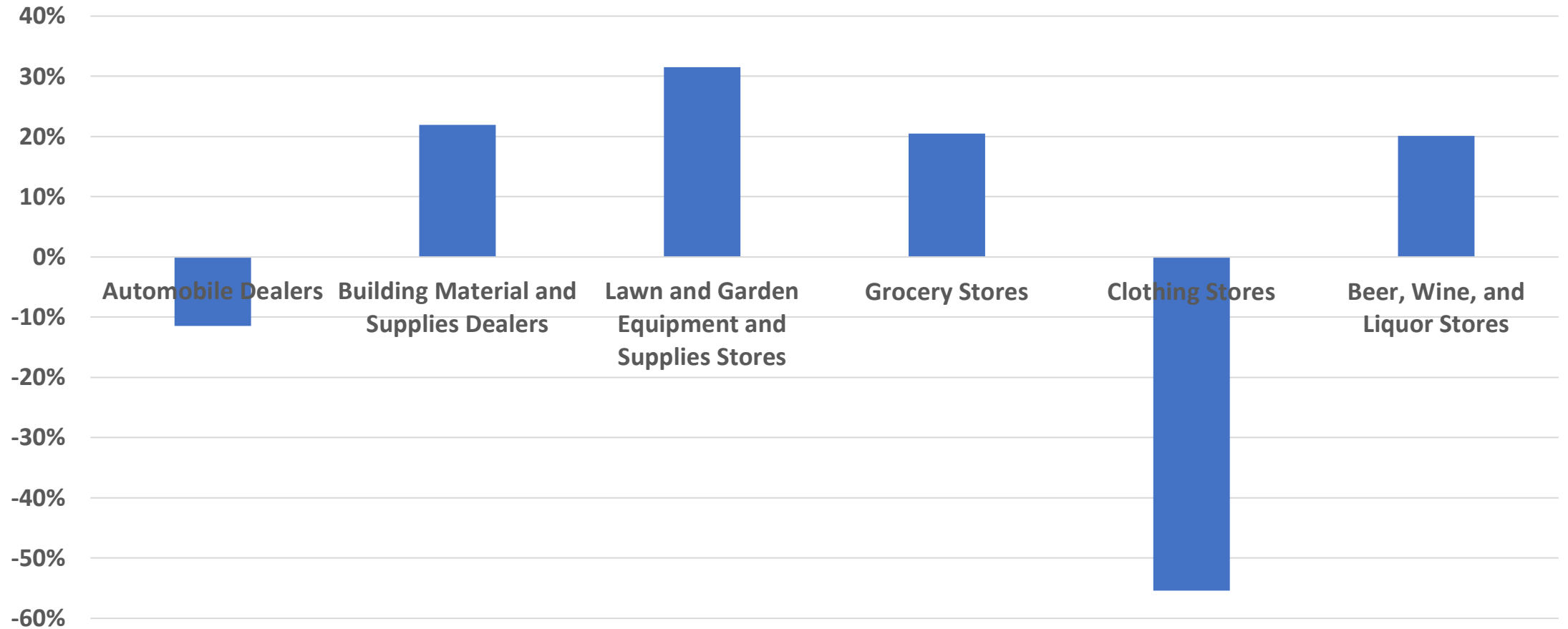


Keno

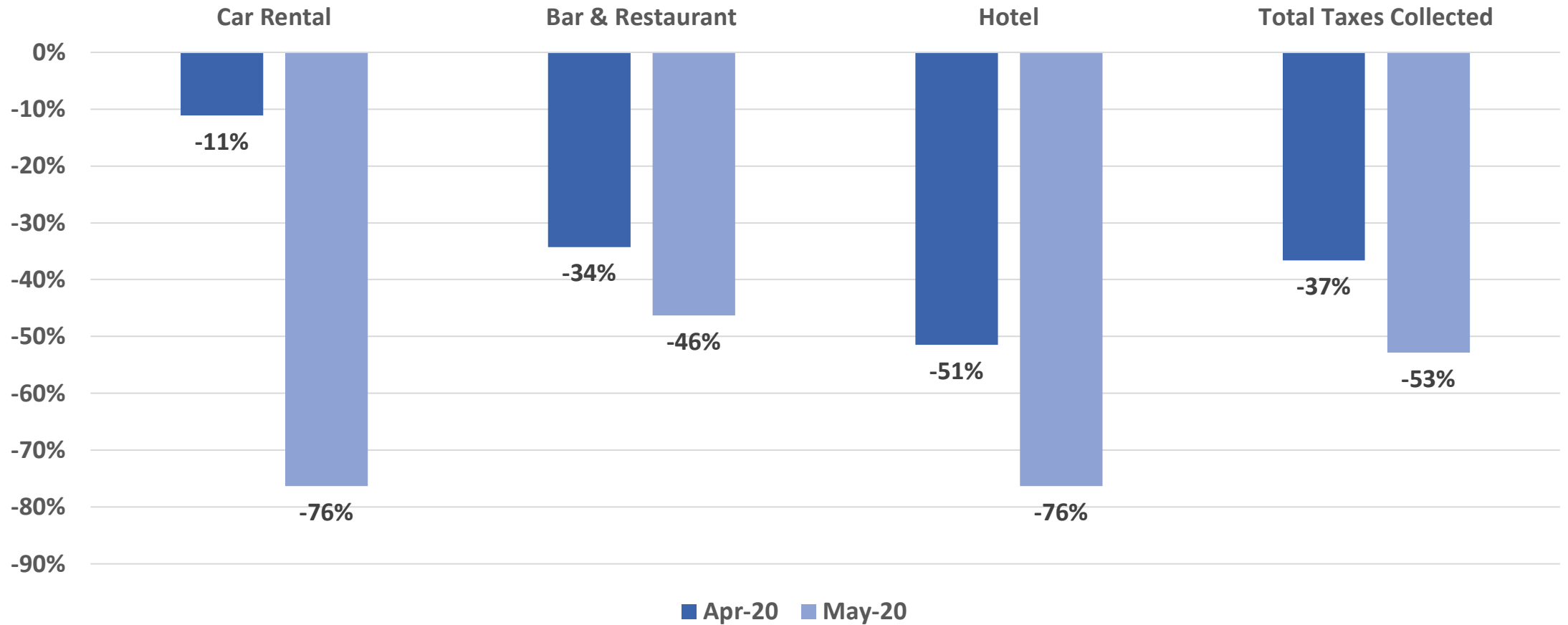
Sales Tax Results



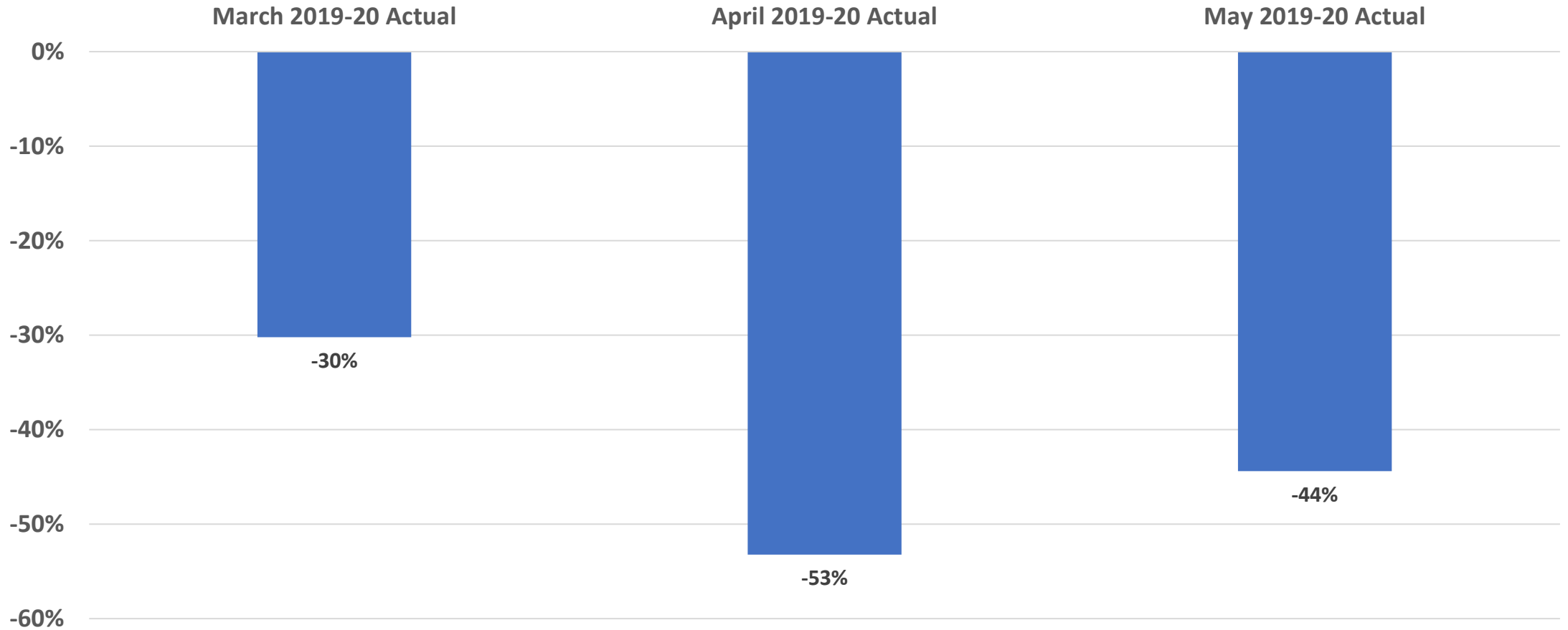
Sales Tax Impact of COVID 19 Varies by Sector



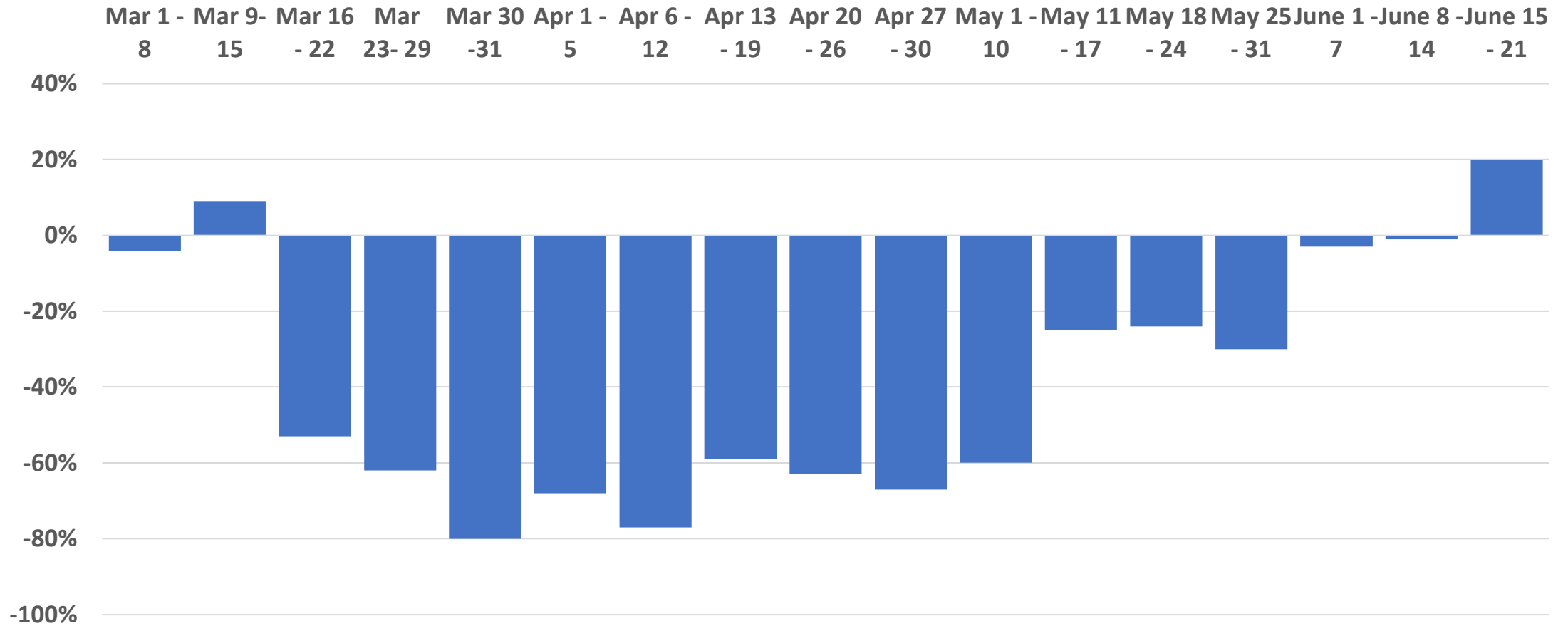
Occupation Taxes



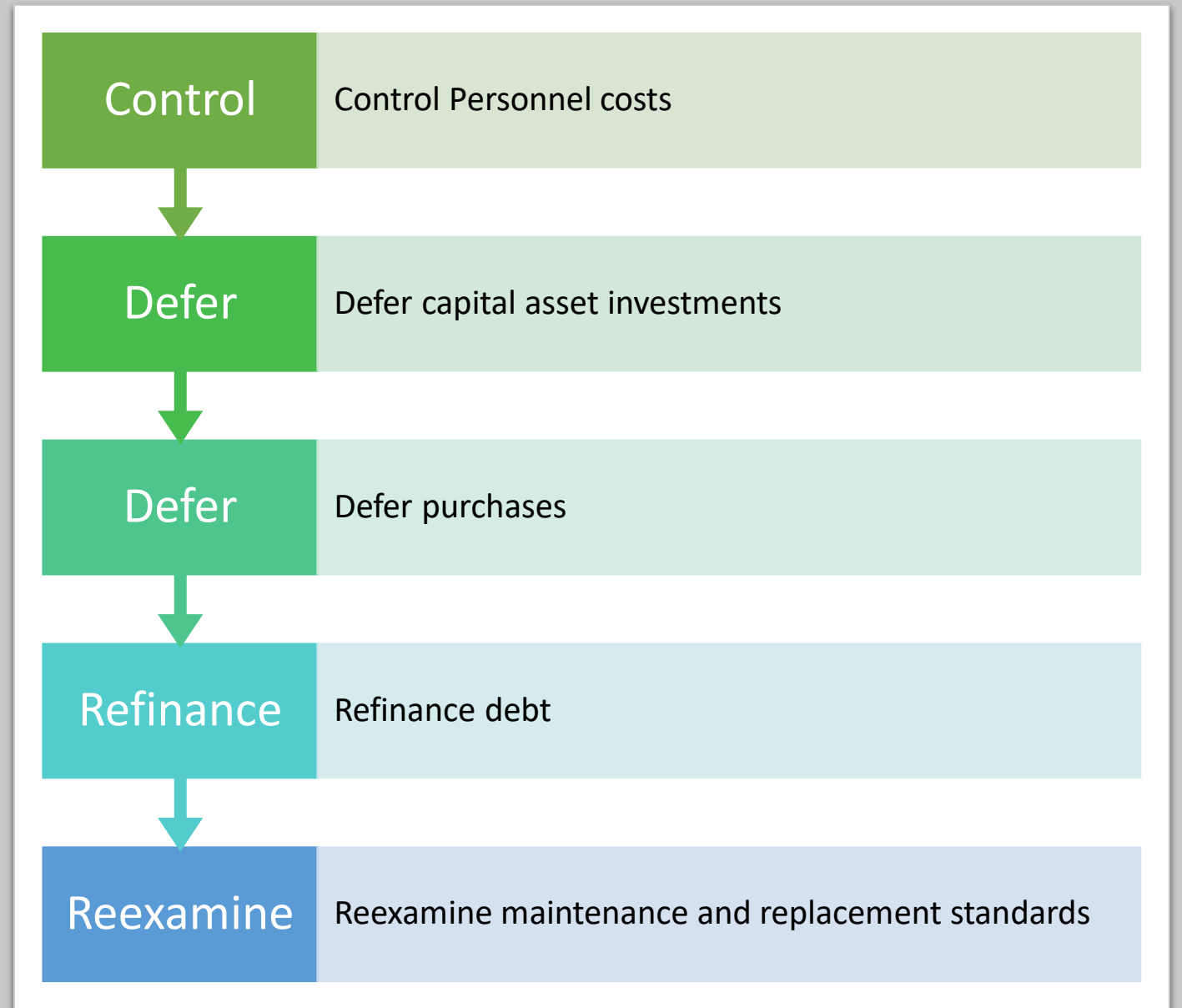
Parking Revenues by Pinnacle Bank Arena



Keno Revenues



Curtail Expenses



Federal Assistance

Corona Relief Fund

- Population over 500,000

Municipal Liquidity Fund

- Short term liquidity loans from the Treasury

Nebraska Distribution to Locals

- \$100 Million
- Counties, Cities/Villages, Utility Districts
- Uses
- No Revenue Replacement